

Everett AquaSox Director of Food & Beverage

Reports to: General Manager

Start Date: March 15, 2015

Position Summary: The Everett AquaSox are the Northwest League Short-Season Affiliate of the Seattle Mariners. Located just north of Seattle, the team is seeking an energetic and motivated person who is ready to contribute to one of the best organizations in Minor League Baseball. This is a full-time, year round position beginning March 2015. Individual is responsible for all aspects of the Food & Beverage operation for the AquaSox, to include concessions and catered areas. This person will be directly responsible for all ordering, inventory control and managerial functions that go into running a first class Food & Beverage Department. Individual will also have direct ticket sales responsibilities for the AquaSox.

Essential Functions: 1. Food & Beverage Management – Individual will oversee all functions of this department and be expected to run an efficient, organized and clean food service operation. 2. Ability to hire, manage and train a seasonal food and beverage staff. 3. Ability to maximize profits for the department through managing costs and using creativity to generate revenue. 4. Ability to hit and/or exceed departmental goals. 5. Individual will oversee all concessions areas as well as catered group areas. 6. Handling stadium operations and ballpark issues as they arise. 7. Desire to sell season and group tickets for the team.

Experience Required:

Required Skills and Abilities 1. Bachelor's degree in related field or Associate's degree plus two years full-time directly related work experience. Additional experience beyond the minimum requirement in sports management may be considered in lieu of a degree. 2. Food & Beverage experience, preferably in the field of sports or venue management. 3. First-hand knowledge of food preparation and all related health department requirements. 4. Experience running catered events. 5. Proven ability to manage hire and train a large seasonal staff. 6. Proven track record of running a department and achieving goals. 7. Track record of ordering, organization and inventory control. 8. Ability to communicate effectively and build relationships with vendors as well as other staff members. 9. Desire to sell season and group tickets for the team. 10. Attention to detail. 11. Food Handlers and Liquor serving permits. 12. Ability to work and succeed in a fast paced, high pressure environment. 13. Desire to be successful in the Food & Beverage industry. 14. Ability and desire to work non-conventional and weekend hours.

Compensation: • Competitive base salary based on experience. • Departmental goals with bonus opportunities • Commission tied to direct ticket sales efforts. • Competitive medical benefits. • 401k with a competitive company match program • 7th Inning Stretch, LLC is an Equal Opportunity Employer.

To Apply:

Interested candidates should submit their cover letter and resume to Danny Tetzlaff, General Manager, via email at dannyt@aquasox.com. No phone calls please.