

TOGETHER

Together Position Description

TOGETHER SPECIALTY FOODS believes that **people are better when they are together**. This truth is at the core of who we are. We believe in the value of community, of sharing, of spending time with the ones you love. Meaningful connections make for a richer life—a life marked by gratitude and generosity, by investment and giving, and by hope and caring, because life is better when enjoyed TOGETHER.

At TOGETHER, we create the best all-natural gourmet food products that people love and want to share with the people in their lives who love them. Our internship program is designed to equip participants with marketable skills, professionalism and a taste of the richness our culture brings. With a “roll up your sleeves and dive right in” approach, participants will learn a mix of hands-on customer relationship skills, practical business fundamentals, and Social Media/CRM management, while receiving 1:1 mentorship and tailored curriculum to inspire your learning.

Title: Sales & Marketing Assistant Internship

Department: Sales & Marketing

Reports to: CEO

General Summary:

The value created by this position is the increased capacity of the Sales & Marketing team to creatively serve customers. The Sales & Marketing Assistant will accomplish this by demoing product in-store, creating social media content, while identifying and responding to business opportunities utilizing lean principles.

Principal Duties and Responsibilities:

- Traveling to customer site to setup demonstration
- Managing the Account's expectations for the demo (where in the store, how many hours, placement of product in store, pricing, etc)
- Demoing with uncommon excellent service - being an ambassador of TOGETHER
- Thanking the Account's contact upon completion of the demo
- Creating demo social media content
- Report to TOGETHER leadership within CRM

Position Requirements (Knowledge, Skills, and Abilities):

- Exceptionally comfortable interfacing with customers and accounts
- Basic understanding and desire to learn excellent customer service
- Dedication to presentation excellence
- Dedication to understand what is not known
- Dedication to continuous improvement
- Dedication to accomplish sales and marketing goals while maintaining quality
- Proven ability to be a self-starter
- Ability to manage assignments, no matter how small, with excellence
- Ability to lift 20 lbs

Acquired (Skills/Knowledge/Experience):

- Value of relationships in business
- Entrepreneurship

TOGETHER

Together Position Description

- Effective customer service
- Basic Account Management
- Business communications
- Social media content management
- Lean Methodologies
- Customer Relationship Management (CRM) tools and techniques
- WA State Food Handler's Card

Conditions: Work will be accomplished at TOGETHER customer sites, with additional work being performed at a location of convenience. Dress Code is business casual. All Sales & Marketing Assistants are required to wear long pants, black shirts with sleeves (no long sleeves that could fall in food), no-slip closed-toe shoes (tennis shoes are fine), if hair is long, it will be required to be pulled back out of face. Gloves and aprons will be required and provided. Interns are expected to provide for their own transportation needs, no transportation is provided. All reasonable and relevant expenses (e.g. transportation & supplies) with proper advanced notice will be reimbursed.

To apply, please send resume and cover letter to TOGETHER@ENJOYTOGETHER.COM.